



**Technologies**  
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## CASE STUDY: GLAISYERS

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### CLIENT OVERVIEW

Glaisyers is a Manchester based, highly qualified law firm that offers legal services for a variety of people and businesses. The 85+ team relies heavily on a reliable and secure IT system, with 24/7 monitoring due to the nature of its business.

### CHALLENGES FACED / REQUIREMENTS

- P2 has worked with P2 since 2010 when the firm required a trusted, proactive service from industry experts
- Glaisyers merged with a new firm, Fruhman Davis Livingstone in 2014, creating the demand for an improved IT system to cater for a larger team

### SOLUTION

When looking at solutions for Glaisyers P2 considered both cloud and on site offerings. An on premises system was agreed, enabling Glaisyers to benefit from all the features they needed with a significant cost saving. A fully managed backup solution was also implemented as part of the project to ensure safe security and storage of all data.

P2 delivered an end-to-end project, supplied all the equipment, transferred all data and managed the project with the Glaisyers team to have as little down time as possible.

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### RESULT

P2 deliver a positive and efficient service on a day to day basis by working closely with Glaisyers IT Manager, Andrew Crooks, and Practice Manager, Sue Rocca. Strong relationships, combined with an in-depth understanding of business procedures and IT functionalities, are vital to creating bespoke systems suitable to that particular business.

Commenting on the recent project Sue Rocca, Practice Manager at Glaisyers, said: *"P2 has been incredibly pro-active and anticipated many problems before they arose, saving us time and money. The success of any project of this type has to be measured on the amount of downtime. P2's collaborative and pro-active approach to the project meant the downtime was reduced to an absolute minimum. Having a P2 engineer on site was beneficial as they got on with the job, causing minimum inconvenience to the staff here."*