



**Technologies**  
Your IT Department. Outsourced.

## CASE STUDY: ROBERTSON BAXTER

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### CLIENT OVERVIEW

Huddersfield based, Robertson Baxter, offer independent financial advice from leading financial experts, as well as Wealth Management, Investment Management, Pensions and Inheritance.

### CHALLENGES FACED / REQUIREMENTS

- Required improved performance and reliability
- Robertson Baxter wanted a pro-active, cost controlled and trusted supplier that understood their business
- Needed to consider growth for the future within their IT system

### SOLUTION

P2 introduced its OneSupport managed service platform to run a remote monitoring system to analyse performance of their previous server system, identify and present the need for the new server hardware in order to improve IT reliability.

Installing the latest server hardware from Dell, P2 built a new virtualised server system built on the Microsoft Windows 2012 Server platform. The new platform allows for improved security, flexible working and access to IT resources, back up and recover whilst also giving piece of mind that they system and scale as the business does whilst controlling IT costs.

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### RESULT

Robertson Baxter has the comfort of unlimited access to P2's service desk for on-site and remote support; they also have peace of mind that the server system will deliver their IT service reliably whilst controlling costs as the business grows.

Stephen Baxter, Director at Robertson Baxter, said: *"We act as a trusted adviser to our clients and are delighted that we have been able to find the same relationship from our IT support. The solutions that P2 have put in place ensure the reliability of our system which is essential for us and our clients, it has also made the addition of 4 new members of staff in the last 12 months a seamless process."*